# TDR in New Jersey

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Susan E. Craft, Executive Director
New Jersey State TDR Bank
New Jersey Farmland Preservation Program

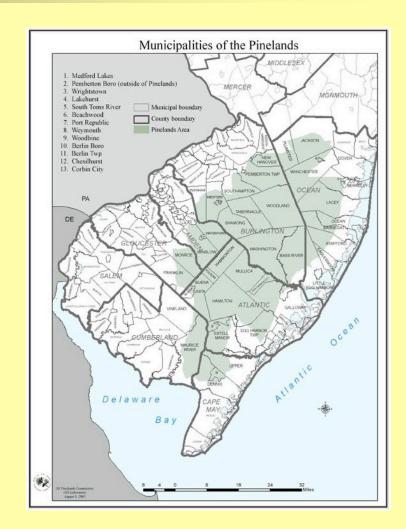


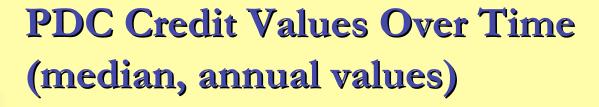
# New Jersey Pinelands Development Credit Program



#### 1979 Pinelands Protection Act

- Regional Growth Areas identified
- ➤ Preservation Areas identified & down-zoned
- > TDR (PDC) program established 1981
  - Base zoning 1-4.5 du/ac
  - PDCs add 0.5-1.5 additional du/ac.
- > Supreme court challenge defeated
- > 5,800 development rights severed
- ➤ 600 projects; 4,500 units built/scheduled
- > 50,000 acres preserved thru PDC program







<b>Year</b>	<b>Value</b>	per	right

1985 \$2,250

1990 \$3,500

1995 \$3,200

2000 \$6,800

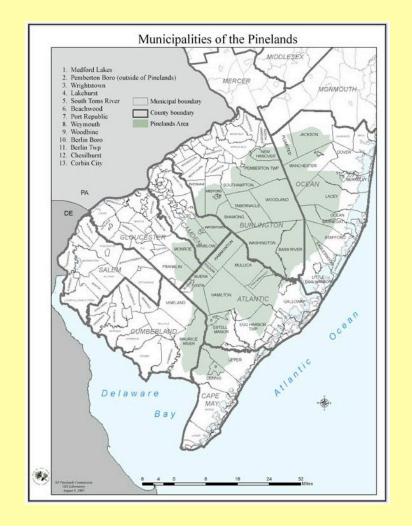
2002 \$7,750

2003 \$10,320

2004 \$23,000

2005 \$30,400

2006 \$28,500

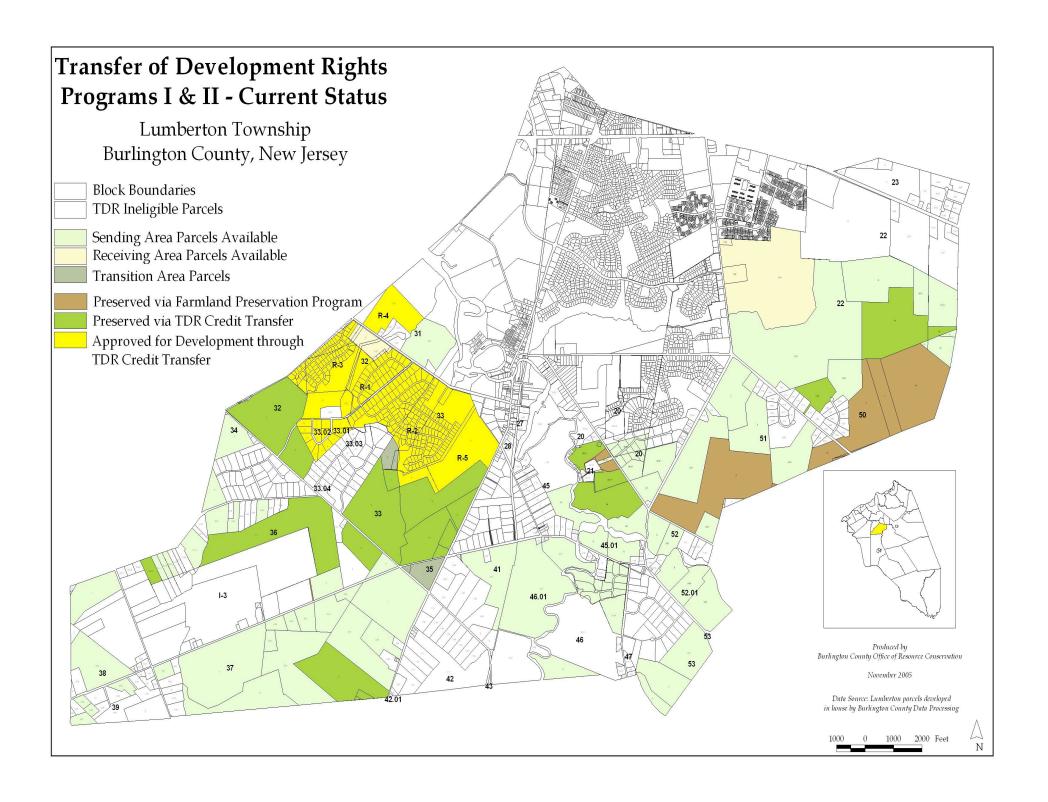


# 1989 Burlington County TDR Demonstration Act

- ➤ Allows only municipalities in Burlington County to enact TDR zoning ordinances
- > Burl. Co. provides planning assistance
- Two successful municipal TDR programs implemented
  - Lumberton Township, 1996
  - Chesterfield Township, 1998
- County establishes TDR bank

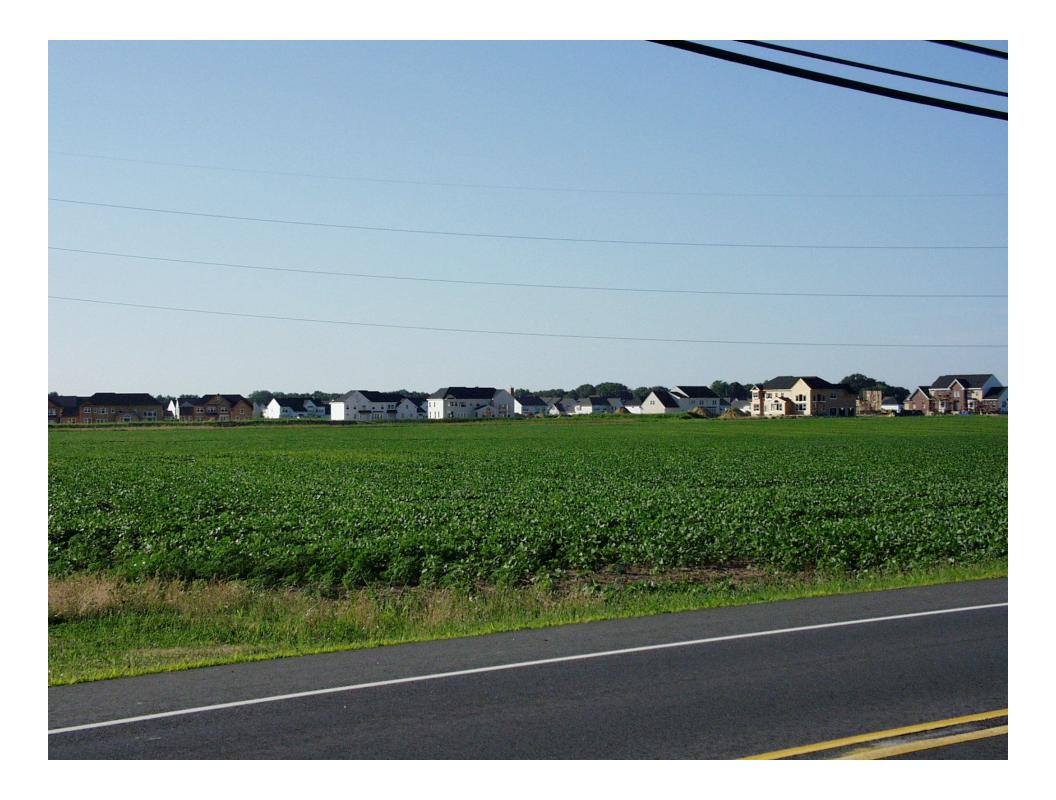
# **Lumberton Township**

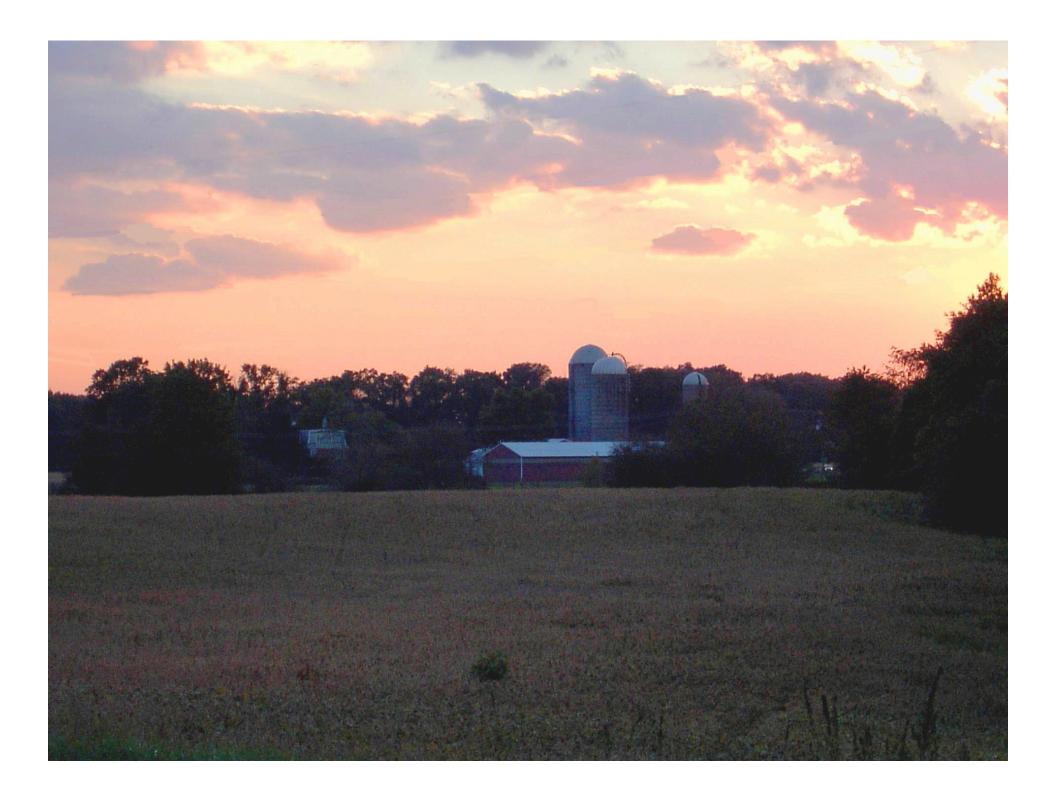
- Voluntary TDR Program
- Sending Area
  - 3,100 acres with 830 TDR credits
  - Land must be farmland assessed;  $\geq$  6 acres
- > Receiving Area
  - 508 acres, with 190 TDR credits
  - Total buildout =  $\sim 560$  dwelling units
  - SA credit absorption goal: 70%
  - Will result in preservation of ~2,000 acres





















# **Lumberton Township**

#### > Status:

- Receiving Area successfully built out; 'familiar' housing product
- TDR Credits sold for \$14,000 \$30,000 each
- Developers wanted to do more!
- 840 acres permanently preserved by *private* sector
- Public land preservation \$\$ saved: ~ \$8 M
- Speed of development put pressure on infrastructure (schools)
- Fiscal impacts of rapid growth slowed expansion of TDR "II" program

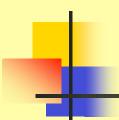
### 1993 State TDR Bank Act

- > Created Statewide TDR Bank; appropriated \$20 million
- The development transfer bank may sell, exchange, or otherwise convey the development potential of property that it has purchased or otherwise acquired...., but only in a manner that does not substantially impair the private sale or transfer of development potential.
- Development Potential Purchase
- Loan Guarantees
- Planning Assistance Grants
- > TDR Registry Requirement



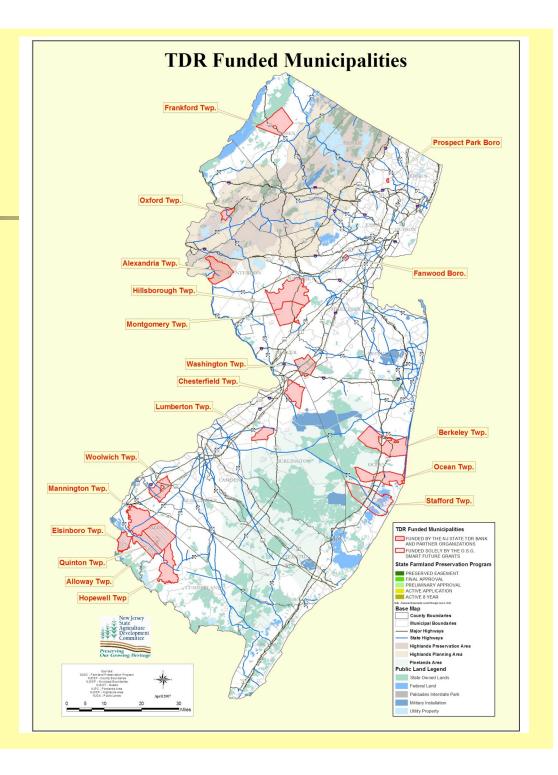
#### 2004 State TDR Act

- Comprehensive Statewide TDR Enabling Legislation
  - Intra-municipal and Inter-municipal
- Established TDR Planning Process
- Established TDR Planning Requirements
  - Development Transfer Plan Element
  - Utility Service Plan Element
  - Capital Improvement Program
  - Real Estate Market Analysis
- ➤ Raised Planning Assistance Grants to \$40,000/municipality



# Municipalities Granted TDR Bank Planning Assistance Grants and/or Office of Smart Growth Smart Future Grants

13 Planning Grants Approved 7 Agricultural Programs 5 Environmental Programs 1 Historic Program





# TDR in the New Jersey Highlands

- > 2004 Highlands Protection and Planning Act
- Scale of the Program
  - 850,000 acres
  - 88 Highlands Municipalities
  - 7 Counties
- > Broad diversity in Land Use pattern and values
- > TDR identified as *primary* equity compensation tool
- ➤ Identification of receiving zones is *voluntary*



# TDR in the New Jersey Highlands

#### **TDR Program**

- Council performs regional real estate market analysis
- Credit value based on pre-Highlands Act zoning and DEP regulations
- To receive benefits, credits can be transferred to any community in the seven Counties that make up the Highlands—not just those within the region boundary

#### **Receiving Zone Benefits**

- ➤ Up to \$250,000 in planning grants
- Reimburse development regulation amendment costs
- > Technical assistance
- ➤ Authority to impose impact fees up to \$15,000/unit
- Legal representation
- Priority for State capital or infrastructure programs



## **TDR Implementation Hurdles**

- > State Agency Collaboration
  - Better coordination needed
  - More proactive involvement needed
- Cost and complexity of planning required under TDR enabling Act
- > Fiscal Impacts of Accelerated Growth



# For More Information

nj.gov/agriculture/sadc/tdr.htm